

# HOMEBUILDERS

Ranked by 2020 housing starts

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► CLOSER LOOK

**23,581**

Total number of 2020 local housing starts by the 25 homebuilders on this list

**20,361**

Total number of home sales closed in 2020 by the 24 homebuilders on this list for which we have sales information

**RANKED BY NUMBER OF HOMES SOLD, 2020**

Lennar Homes	2,271
Taylor Morrison	2,025
D.R. Horton Inc.	2,017
PulteGroup	1,490
Meritage Homes	1,483

**ABOUT THE LIST**

Housing starts and home sales information for calendar year 2020 provided by RL Brown Reports, www.rlbrownreports.com. Other information was obtained from builder representatives and websites.

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**WANT TO BE ON THE LIST?**

If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email your contact information to Dale Brown at dbrown@bizjournals.com.



Rank	Builder / 2020 Rank Website	Address Phone	# of housing starts, 2020	# of houses sold, 2020	Size range, sq. ft.	Partial list of current developments	Top local executive
1	<b>D.R. Horton Inc.</b> ② drhorton.com/arizona/phoenix	20410 N. 19th Ave., #100 Phoenix, AZ 85027 480-483-0006	3,179	2,017	1,240-3,500	Vista de Montaña, Tortosa, Rancho Mirage, Palo Brea, Tartesso	Kimberly Oium
2	<b>Lennar Homes</b> ① lennar.com	1665 W. Alameda Dr., #130 Tempe, AZ 85282 480-476-8400	2,574	2,271	1,600-3,700	Asante Heritage, Western Enclave, Asher Pointe, Cadence, Eastmark Towns	Alan Jones, alan.m.jones@lennar.com
3	<b>Taylor Morrison</b> ④ taylormorrison.com	4900 N. Scottsdale Rd., #2200 Scottsdale, AZ 85251 480-344-7000	2,188	2,025	1,272-4,737	Rancho Mercado, Legado, Tierra Montana, Meridian, Eastmark	Brad Schoenberg; Sheryl Palmer
4	<b>Meritage Homes Inc.</b> ⑤ meritagehomes.com	8800 E. Raintree Dr., #300 Scottsdale, AZ 85260 480-515-8100	1,756	1,483	1,218-3,428	Spur Cross, Foothills at San Tan Ranch, Sunset Place, Archer Meadows, Sedella	Phillippe Lord; Steven Hilton <sup>1</sup>
5	<b>PulteGroup</b> ③ pultegroup.com	16767 N. Perimeter Dr., #100 Scottsdale, AZ 85260 480-391-6000	1,527	1,490	1,243-3,554	Altitude at Northpointe, Canyon Views, Harvest, Sun City Festival, Santa Rosa Crossing	Rebecca Lundberg
6	<b>Richmond American Homes</b> ⑥ richmondamerican.com	16427 N. Scottsdale Rd., #175 Scottsdale, AZ 85254 602-956-4100	1,434	1,285	1,380-4,010	Arroyo Seco, Cross Creek Ranch, Pradera, Rancho El Dorado	Michael IlesCremieux; Ryan Huffman
7	<b>Fulton Homes Corp.</b> ⑩ fultonhomes.com	9140 S. Kyrene Rd., #202 Tempe, AZ 85284 480-753-6789	1,213	804	1,600-4,200	Promenade, Barney Farms, Cooley Station, Estrella Commons, Escalante	Douglas Fulton; Norman Nicholls
8	<b>Landsea Homes</b> ⑪ landseahomes.com	7600 E. Doubletree Ranch Rd., #240 Scottsdale, AZ 85258 480-629-4111	1,158	1,111	1,315-3,240	Alamar, Centerra, Northern Farms, Sundance, Sunset Farms	Kaylee Smith
9	<b>Shea Homes</b> ⑦ sheahomes.com	8800 N. Gainey Center Dr., #350 Scottsdale, AZ 85258 480-348-6000	1,010	1,131	1,342-5,242	Stone Butte, Azure, Alamar, Aloravita, Vistancia	Don Murphy
10	<b>Tri Pointe Homes Inc.</b> <sup>2</sup> ⑨ tripointehomes.com	15279 N. Scottsdale Rd., #300 Scottsdale, AZ 85254 480-970-6000	806	665	1,194-5,127	The Lakes at Anney, Cadence, Canopy, Avance, Preserve at Sedella	James Attwood
11	<b>Mattamy Homes</b> ⑮ mattamyhomes.com	9200 E. Pima Center Pkwy., #230 Scottsdale, AZ 85258 480-302-6080	691	674	1,460-4,100	Azure Canyon, Brookside at Arroyo Seco, Roosevelt Park, Malone Estates	Don Barrineau
12	<b>KB Home</b> ⑧ kbhome.com	10429 S. 51st St., #100 Phoenix, AZ 85044 480-758-3010	671	653	1,238-2,575	Marbella Park, Oak Park, Tortosa, Santolina at South Mountain, Heartland Ranch	Kevin McAndrews
13	<b>K. Hovnanian Homes</b> ⑬ khov.com	20830 N. Tatum Blvd., #250 Phoenix, AZ 85050 480-824-4200	670	604	1,351-2,538	23 North, Galloway Ridge, Maryland Ridge, Acacia Place, Luke Landing	Steven Logan
14	<b>Woodside Homes</b> ⑰ woodsidehomes.com	1811 S. Alma School Rd., #190 Mesa, AZ 85210 480-755-0801	532	508	1,431-4,059	Eastmark, Cypress Ridge, Heritage Crossing, Verrado	Roger Gannon
15	<b>Gehan Homes</b> ⑳ gehanhomes.com	1501 W. Fountainhead Pkwy. Tempe, AZ 85282 480-646-5950	523	342	1,486-3,666	Lucero in Estrella, The Lakes at Rancho El Dorado, Windrose - Hacienda Heights, Peralta Canyon	Mark Moskal
16	<b>Beazer Homes Sales Inc.</b> ⑯ beazer.com	1600 N. Desert Dr., #301 Tempe, AZ 85281 480-921-4600	508	406	1,501-3,383	Palma at Windrose, Harvest, Estrella, Ridgeline Vista, Rock Ridge at Del Rio	Ryan Johnson
17	<b>Toll Brothers Inc.</b> ⑱ tollbrothers.com	8767 E. Via de Ventura, #390 Scottsdale, AZ 85258 480-951-0782	490	378	1,520-4,981	Preserve at San Tan, Bridle Ranch, Cadence, Sereno Canyon, Sterling Grove	Kevin Duermit
18	<b>Ashton Woods Homes</b> ⑭ ashtonwoods.com/phoenix	8655 E. Via de Ventura, #F-250 Scottsdale, AZ 85258 480-771-7737	486	536	1,377-5,206	Eastmark, Tortosa, Spur Cross, Rancho Cabrillo, Legacy at Hudson	Scott Moore, smoore@ashtonwoodshomes.com
19	<b>Century Complete</b> ㉔ centurycompletehomes.com	917 N. Promenade Pkwy., #105 Casa Grande, AZ 85194 520-308-6195	467	494	1,000-3,166	North Copper Canyon, Picacho Heights, McClellan Meadows,	Dan Estell
20	<b>David Weekley Homes</b> ⑲ davidweekleyhomes.com	8058 S. Priest Dr., #104 Tempe, AZ 85284 480-768-4900	365	364	1,459-4,517	Sierra at Alamar, Eastmark Voyage, Storyrock, Union Park at Norterra, Northpointe at Vistancia	Mark Weber
21	<b>LGI Homes</b> ㉓ lghomes.com	9105 E. Del Camino, #118 Scottsdale, AZ 85258 281-362-8998	290	358	1,154-2,777	Sunrise Estates, Segovia at Estrella	Chris Kelly
22	<b>Courtland Communities</b> ㉕ courtlandcommunities.com	19820 N. 7th St., #200 Phoenix, AZ 85024 602-296-3200	284	254	1,546-3,198	Mirano at Desert Oasis, 71 Oaks, Camelback Ranch	Jared Evenson
23	<b>Blandford Homes LLC</b> ㉒ blandfordhomes.com	3321 E. Baseline Rd. Gilbert, AZ 85234 480-892-4492	273	224	1,715-4,365	Stratford, Palma Brisa, Belmont at Somerset, Estates at Mandarin Grove, Estates at Hermosa Ranch	Jeff Blandford
24	<b>Robson Communities Inc.</b> ㉖ robson.com	9532 E. Riggs Rd. Sun Lakes, AZ 85248 480-895-9200	270	284	1,236-3,100	PebbleCreek, Robson Ranch Arizona, SaddleBrooke Ranch	Edward Robson
25	<b>The New Home Company</b> ㉗ nwhm.com/region/phoenix	6730 N. Scottsdale Rd., #290 Scottsdale, AZ 85253 480-634-6385	216	n/a	1,272-2,832	Centella in Estrella, Mariposa, Mosaic at Layton Lakes, Element at Eastmark	Christopher Cady

<sup>1</sup> Steven Hilton retired as Chairman and CEO of Meritage Homes Inc. on January 1, 2021, and became Executive Chairman.

<sup>2</sup> Listed last year as Maracay Homes. The builder was part of the 2014 merger between Tri Pointe and Weyerhaeuser Real Estate Co. In January 2021, as part of a national rebranding of the six regional companies in the Tri Pointe Group Inc. (NYSE: TPH) family, all took on the Tri Pointe Homes Inc. name, including the parent company.

NOTES: n/a - not applicable, not available or not approved \* - not listed in 2020