

Lindsay Summers

From: Scott Wherley
Sent: Thursday, December 06, 2018 1:16 PM
To: Scott Wherley

CertainTeed
SAINT-GOBAIN

November 1, 2018

To: Our Valued Customers

RE: Price Increase Announcement-Gypsum Board Products
Effective Markets: All U.S. and Export

In response to your requests to provide price information for 2019, this is to advise that CertainTeed Gypsum will increase price effective with shipments on **February 1, 2019** as follows:

- **All Gypsum board products: 15 - 18%**

For your planning purposes, based on our current forecasting of continuing cost inflation of materials and freight we expect another price increase mid-year. We will provide a minimum of a 30-day notice of such increase after we analyze the inflationary impact on our business.

Your territory manager will update you on your individual price levels in advance of the increase effective dates. Should you have any questions please contact your territory manager or regional manager.

We thank you for your business and continued support of CertainTeed Gypsum.

Sincerely yours,

CertainTeed Gypsum

CertainTeed
SAINT-GOBAIN

Gypsum